



NERCON *Careers*

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Meet Steve, Regional Sales Manager

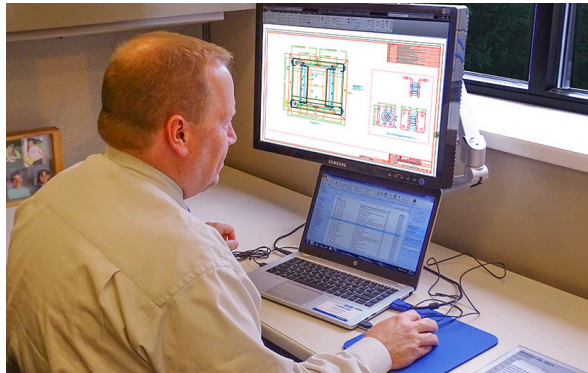
Why Work At Nercon?

I feel that Nercon is the Leader in the Conveyor Equipment Industry. We have core people with vast knowledge of design and expertise in how conveyors work and can offer our customer the best solution for their conveyor needs. We have been in business for 37 years and have built a great relationship with our clientele and due to our history, we also have new doors opened to us to work with new customers.

"Each day is different and I enjoy being able to work with great people at Nercon as well as the variety of customers we have."

What Is My Role At Nercon?

I work with customers on a personal basis by visiting their facilities to discuss what their needs are and gather information that Nercon needs to provide the right solution to those needs. I build the relationship between Nercon and the customer and follow through with projects from Application/Design Phase all the way through the delivery and after. Each day is different and I enjoy being able to work with great people at Nercon as well as the variety of customers we have.



What I Do Outside Of Work?

I spend any free time that I may have with my wife and kids. I am very active in their school and sport activities. I also enjoy working with our Teenage Youths at our Church each week and in the summer, I go on a weekly Mission Trip with youth somewhere in the United States. I enjoy having the ability to give back to my kids and to others in the community in many different ways.





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Regional Sales Manager

We Will Help Coordinate Efforts by Providing:

- Nercon sales process training
- Nercon conveyor and equipment training
- Dedicated experts for equipment and engineering support
- Area market analysis and direction
- Database and web-driven sales tools
- Lead generation programs
- Extensive web site marketing and digital promotional materials

Income Potential

Our average sales person will earn \$120,000 to \$130,000 per year. Our top sales people have earned \$200,000 and more.

Nercon's compensation structure offers an attractive base salary plus commissions based on shipments. Our commissions are paid monthly.

Qualifications

Have you run across Nercon in the past? Have you competed with Nercon for material handling contracts at prior positions? Have you seen our conveyors in customer plants? If so, then we want to speak with you!

Candidates must have 7-10+ years experience in selling conveyors and material handling equipment. Past experience cultivating and creating new sales is a must!

We are looking for candidates that have a solid, consistent work history.

Willing to travel up to 50% to sales area.

Candidates with an engineering or mechanical design background are of high interest. Must have AutoCAD experience.

Benefits

The company offers a solid benefit plan that includes medical benefits, 401(k) with match & profit sharing, paid vacation, paid holidays, generous life/ADD insurance and more.

In addition, Nercon will supply an expense account, smart phone, access to the best industry application people and plenty of on-going training. We want you to have the tools and information so you can represent Nercon effectively!

More Information

To learn more about Nercon and all of our career opportunities, visit www.nerconconveyors.com/Nercon/Careers